July 2020
32130, De Leon Springs, FL

## Sold Summary

|  | Jul 2020 | Jul 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 1,538,800$ | $\$ 1,661,600$ | $-7.39 \%$ |
| Avg Sold Price | $\$ 256,467$ | $\$ 276,933$ | $-7.39 \%$ |
| Median Sold Price | $\$ 179,750$ | $\$ 301,800$ | $-40.44 \%$ |
| Units Sold | 6 | 6 | $0.00 \%$ |
| Avg Days on Market | 78 | 111 | $-29.73 \%$ |
| Avg List Price for Solds | $\$ 270,550$ | $\$ 288,800$ | $-6.32 \%$ |
| Avg SP to OLP Ratio | $95.0 \%$ | $89.9 \%$ | $5.67 \%$ |
| Ratio of Avg SP to Avg OLP | $90.1 \%$ | $88.4 \%$ | $1.88 \%$ |
| Attached Avg Sold Price | $\$ 0$ | $\$ 0$ | $\%$ |
| Detached Avg Sold Price | $\$ 256,467$ | $\$ 276,933$ | $-7.39 \%$ |
| Attached Units Sold | 0 | 0 | $\%$ |
| Detached Units Sold | 6 | 6 | $0.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jul 2020 | Jul 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 5 | 16 | $-68.75 \%$ |
| New Listings | 4 | 3 | $33.33 \%$ |
| New Under Contracts | 3 | 4 | $-25.00 \%$ |
| New Pendings | 3 | 6 | $-50.00 \%$ |
| All Pendings | 7 | 4 | $75.00 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :--- |
| Cash | 1 |
| Conventional | 1 |
| FHA | 2 |
| Other | 2 |
| Owner | 0 |
| VA | 0 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 2 |
| 11 to 20 | 0 |
| 21 to 30 | 0 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 0 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Price Ranges | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$125K to \$149,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$200K to \$249,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| \$250K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 4 | 0 | 1 | 0 | 0 | 6 | 3 | 0 |
| Avg Sold Price | \$249,300 | \$0 | \$161,125 | \$0 | \$645,000 | \$0 | \$0 | \$256,467 |  |  |
| Prev Year - Avg Sold Price | \$180,000 | \$0 | \$272,500 | \$0 | \$311,550 | \$0 | \$313,500 | \$276,933 |  |  |
| Avg Sold \% Change | 38.50\% | 0.00\% | -40.87\% | 0.00\% | 107.03\% | 0.00\% | 0.00\% | -7.39\% |  |  |
| Prev Year - \# of Solds | 1 | 0 | 2 | 0 | 2 | 0 | 1 | 6 |  |  |

