October 2020
32713, Debary, FL

## Sold Summary

|  | Oct 2020 | Oct 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 16,702,868$ | $\$ 9,402,142$ | $77.65 \%$ |
| Avg Sold Price | $\$ 273,818$ | $\$ 229,321$ | $19.40 \%$ |
| Median Sold Price | $\$ 261,250$ | $\$ 199,900$ | $30.69 \%$ |
| Units Sold | 61 | 41 | $48.78 \%$ |
| Avg Days on Market | 33 | 61 | $-45.90 \%$ |
| Avg List Price for Solds | $\$ 274,566$ | $\$ 238,042$ | $15.34 \%$ |
| Avg SP to OLP Ratio | $98.9 \%$ | $92.5 \%$ | $6.94 \%$ |
| Ratio of Avg SP to Avg OLP | $100.8 \%$ | $92.7 \%$ | $8.79 \%$ |
| Attached Avg Sold Price | $\$ 65,000$ | $\$ 108,500$ | $-40.09 \%$ |
| Detached Avg Sold Price | $\$ 277,298$ | $\$ 232,341$ | $19.35 \%$ |
| Attached Units Sold | 1 | 1 | $0.00 \%$ |
| Detached Units Sold | 60 | 40 | $50.00 \%$ |

## Notes:

- $\mathrm{SP}=$ Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Oct 2020 | Oct 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 50 | 109 | $-54.13 \%$ |
| New Listings | 52 | 67 | $-22.39 \%$ |
| New Under Contracts | 62 | 59 | $5.08 \%$ |
| New Pendings | 64 | 64 | $0.00 \%$ |
| All Pendings | 80 | 81 | $-1.23 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 7 |
| Conventional | 31 |
| FHA | 13 |
| Other | 1 |
| Owner | 0 |
| VA | 9 |

Days on Market (Sold)

| 0 | 2 |
| :--- | :---: |
| 1 to 10 | 31 |
| 11 to 20 | 5 |
| 21 to 30 | 5 |
| 31 to 60 | 10 |
| 61 to 90 | 4 |
| 91 to 120 | 2 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | $\begin{gathered} \text { All } \\ \hline \text { MH/Man/Mod } \\ \hline \end{gathered}$ | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 2 |
| \$100K to \$124,999 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 2 | 0 | 0 |
| \$125K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 4 | 0 | 7 | 0 | 0 | 0 | 0 | 11 | 3 | 0 |
| \$200K to \$249,999 | 2 | 0 | 8 | 0 | 3 | 0 | 0 | 13 | 6 | 0 |
| \$250K to \$299,999 | 0 | 0 | 10 | 0 | 1 | 0 | 0 | 11 | 8 | 0 |
| \$300K to \$399,999 | 0 | 0 | 1 | 0 | 15 | 0 | 0 | 16 | 13 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 4 | 0 | 0 | 6 | 6 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 7 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| Total | 6 | 1 | 29 | 0 | 24 | 0 | 1 | 61 | 45 | 2 |
| Avg Sold Price | \$194,233 | \$65,000 | \$243,516 | \$0 | \$346,145 | \$0 | \$103,000 | \$273,818 |  |  |
| Prev Year - Avg Sold Price | \$144,556 | \$108,500 | \$225,794 | \$0 | \$348,829 | \$0 | \$64,667 | \$229,321 |  |  |
| Avg Sold \% Change | 34.37\% | -40.09\% | 7.85\% | 0.00\% | -0.77\% | 0.00\% | 59.28\% | 19.40\% |  |  |
| Prev Year - \# of Solds | 9 | 1 | 16 | 0 | 12 | 0 | 3 | 41 |  |  |

