April 2020
32713, Debary, FL

## Sold Summary

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 15,292,423$ | $\$ 9,782,461$ | $56.32 \%$ |
| Avg Sold Price | $\$ 263,662$ | $\$ 250,832$ | $5.11 \%$ |
| Median Sold Price | $\$ 286,565$ | $\$ 250,000$ | $14.63 \%$ |
| Units Sold | 58 | 39 | $48.72 \%$ |
| Avg Days on Market | 64 | 69 | $-7.25 \%$ |
| Avg List Price for Solds | $\$ 268,517$ | $\$ 255,744$ | $4.99 \%$ |
| Avg SP to OLP Ratio | $95.3 \%$ | $95.2 \%$ | $0.08 \%$ |
| Ratio of Avg SP to Avg OLP | $95.3 \%$ | $94.9 \%$ | $0.41 \%$ |
| Attached Avg Sold Price | $\$ 110,500$ | $\$ 275,000$ | $-59.82 \%$ |
| Detached Avg Sold Price | $\$ 269,133$ | $\$ 250,196$ | $7.57 \%$ |
| Attached Units Sold | 2 | 1 | $100.00 \%$ |
| Detached Units Sold | 56 | 38 | $47.37 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 83 | 117 | $-29.06 \%$ |
| New Listings | 33 | 53 | $-37.74 \%$ |
| New Under Contracts | 53 | 74 | $-28.38 \%$ |
| New Pendings | 58 | 80 | $-27.50 \%$ |
| All Pendings | 69 | 94 | $-26.60 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 5 |
| Conventional | 33 |
| FHA | 16 |
| Other | 0 |
| Owner | 0 |
| VA | 4 |

Days on Market (Sold)

| 0 | 3 |
| :--- | :---: |
| 1 to 10 | 15 |
| 11 to 20 | 8 |
| 21 to 30 | 7 |
| 31 to 60 | 5 |
| 61 to 90 | 5 |
| 91 to 120 | 2 |
| 121 to 180 | 6 |
| 181 to 360 | 7 |
| 361 to 720 | 0 |
| $721+$ | 0 |

Active Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$100K to \$124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$125K to \$149,999 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 2 | 5 | 0 |
| \$150K to \$199,999 | 6 | 0 | 4 | 0 | 1 | 0 | 0 | 11 | 10 | 0 |
| \$200K to \$249,999 | 1 | 0 | 6 | 0 | 0 | 0 | 0 | 7 | 7 | 0 |
| \$250K to \$299,999 | 0 | 0 | 12 | 0 | 9 | 0 | 0 | 21 | 22 | 0 |
| \$300K to \$399,999 | 0 | 0 | 7 | 0 | 7 | 0 | 0 | 14 | 18 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 12 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| Total | 7 | 1 | 29 | 1 | 19 | 0 | 1 | 58 | 80 | 0 |
| Avg Sold Price | \$167,286 | \$72,000 | \$268,635 | \$149,000 | \$314,264 | \$0 | \$139,000 | \$263,662 |  |  |
| Prev Year - Avg Sold Price | \$181,975 | \$0 | \$232,712 | \$275,000 | \$299,431 | \$0 | \$0 | \$250,832 |  |  |
| Avg Sold \% Change | -8.07\% | 0.00\% | 15.44\% | -45.82\% | 4.95\% | 0.00\% | 0.00\% | 5.11\% |  |  |
| Prev Year - \# of Solds | 4 | 0 | 21 | 1 | 13 | 0 | 0 | 39 |  |  |

