April 2020
32720, Deland, FL

## Sold Summary

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 8,671,678$ | $\$ 12,699,280$ | $-31.72 \%$ |
| Avg Sold Price | $\$ 247,762$ | $\$ 208,185$ | $19.01 \%$ |
| Median Sold Price | $\$ 239,900$ | $\$ 200,000$ | $19.95 \%$ |
| Units Sold | 35 | 61 | $-42.62 \%$ |
| Avg Days on Market | 49 | 57 | $-14.04 \%$ |
| Avg List Price for Solds | $\$ 255,342$ | $\$ 213,253$ | $19.74 \%$ |
| Avg SP to OLP Ratio | $94.8 \%$ | $96.2 \%$ | $-1.37 \%$ |
| Ratio of Avg SP to Avg OLP | $94.9 \%$ | $96.1 \%$ | $-1.25 \%$ |
| Attached Avg Sold Price | $\$ 85,000$ | $\$ 95,000$ | $-10.53 \%$ |
| Detached Avg Sold Price | $\$ 252,549$ | $\$ 213,393$ | $18.35 \%$ |
| Attached Units Sold | 1 | 2 | $-50.00 \%$ |
| Detached Units Sold | 34 | 58 | $-41.38 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 125 | 139 | $-10.07 \%$ |
| New Listings | 43 | 66 | $-34.85 \%$ |
| New Under Contracts | 42 | 62 | $-32.26 \%$ |
| New Pendings | 49 | 68 | $-27.94 \%$ |
| All Pendings | 64 | 82 | $-21.95 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 6 |
| Conventional | 16 |
| FHA | 9 |
| Other | 1 |
| Owner | 0 |
| VA | 3 |


| Days on Market (Sold) |
| :--- |
| 0 1 <br> 1 to 10 10 <br> 11 to 20 3 <br> 21 to 30 7 <br> 31 to 60 6 <br> 61 to 90 2 <br> 91 to 120 0 <br> 121 to 180 4 <br> 181 to 360 2 <br> 361 to 720 0 <br> $721+$ 0 |

## Sold Detail

Active Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 |
| \$50K to \$99,999 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 1 |
| \$100K to \$124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$125K to \$149,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 9 | 0 |
| \$150K to \$199,999 | 0 | 0 | 6 | 0 | 0 | 0 | 0 | 6 | 19 | 0 |
| \$200K to \$249,999 | 1 | 0 | 8 | 0 | 2 | 0 | 0 | 11 | 33 | 1 |
| \$250K to \$299,999 | 0 | 0 | 4 | 0 | 3 | 0 | 0 | 7 | 20 | 0 |
| \$300K to \$399,999 | 0 | 0 | 3 | 0 | 3 | 0 | 0 | 6 | 16 | 0 |
| \$400K to \$499,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 5 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| Total | 2 | 1 | 22 | 0 | 9 | 0 | 1 | 35 | 119 | 2 |
| Avg Sold Price | \$181,750 | \$85,000 | \$246,236 | \$0 | \$307,332 | \$0 | \$40,000 | \$247,762 |  |  |
| Prev Year - Avg Sold Price | \$110,600 | \$95,000 | \$225,577 | \$0 | \$272,434 | \$0 | \$143,600 | \$208,185 |  |  |
| Avg Sold \% Change | 64.33\% | -10.53\% | 9.16\% | 0.00\% | 12.81\% | 0.00\% | -72.14\% | 19.01\% |  |  |
| Prev Year - \# of Solds | 9 | 2 | 31 | 0 | 14 | 0 | 4 | 61 |  |  |

