July 2020
32720, Deland, FL

## Sold Summary

|  | Jul 2020 | Jul 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 16,115,370$ | $\$ 9,990,555$ | $61.31 \%$ |
| Avg Sold Price | $\$ 277,851$ | $\$ 217,186$ | $27.93 \%$ |
| Median Sold Price | $\$ 218,250$ | $\$ 203,450$ | $7.27 \%$ |
| Units Sold | 58 | 46 | $26.09 \%$ |
| Avg Days on Market | 65 | 61 | $6.56 \%$ |
| Avg List Price for Solds | $\$ 283,958$ | $\$ 225,802$ | $25.76 \%$ |
| Avg SP to OLP Ratio | $96.4 \%$ | $92.6 \%$ | $4.03 \%$ |
| Ratio of Avg SP to Avg OLP | $94.5 \%$ | $92.4 \%$ | $2.26 \%$ |
| Attached Avg Sold Price | $\$ 0$ | $\$ 146,000$ | $0 \%$ |
| Detached Avg Sold Price | $\$ 277,851$ | $\$ 218,768$ | $27.01 \%$ |
| Attached Units Sold | 0 | 1 | $0 \%$ |
| Detached Units Sold | 58 | 45 | $28.89 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jul 2020 | Jul 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 84 | 151 | $-44.37 \%$ |
| New Listings | 49 | 78 | $-37.18 \%$ |
| New Under Contracts | 52 | 67 | $-22.39 \%$ |
| New Pendings | 57 | 80 | $-28.75 \%$ |
| All Pendings | 80 | 84 | $-4.76 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 6 |
| Conventional | 24 |
| FHA | 17 |
| Other | 4 |
| Owner | 0 |
| VA | 7 |

Days on Market (Sold)

| 0 | 1 |
| :--- | :---: |
| 1 to 10 | 18 |
| 11 to 20 | 4 |
| 21 to 30 | 5 |
| 31 to 60 | 9 |
| 61 to 90 | 7 |
| 91 to 120 | 3 |
| 121 to 180 | 6 |
| 181 to 360 | 4 |
| 361 to 720 | 1 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 3 | 0 |
| \$100K to \$124,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 3 | 2 |
| \$125K to \$149,999 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 3 | 7 | 0 |
| \$150K to \$199,999 | 2 | 0 | 12 | 0 | 3 | 0 | 0 | 17 | 6 | 0 |
| \$200K to \$249,999 | 0 | 0 | 10 | 0 | 1 | 0 | 0 | 11 | 15 | 2 |
| \$250K to \$299,999 | 0 | 0 | 6 | 0 | 5 | 0 | 0 | 11 | 8 | 0 |
| \$300K to \$399,999 | 0 | 0 | 5 | 0 | 3 | 0 | 0 | 8 | 12 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 | 0 |
| \$500K to \$599,999 | 0 | 0 | 2 | 0 | 2 | 0 | 0 | 4 | 4 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 |
| Total | 2 | 0 | 39 | 0 | 17 | 0 | 0 | 58 | 78 | 4 |
| Avg Sold Price | \$187,500 | \$0 | \$238,692 | \$0 | \$378,318 | \$0 | \$0 | \$277,851 |  |  |
| Prev Year - Avg Sold Price | \$159,633 | \$146,000 | \$199,795 | \$0 | \$286,941 | \$0 | \$50,000 | \$217,186 |  |  |
| Avg Sold \% Change | 17.46\% | 0.00\% | 19.47\% | 0.00\% | 31.85\% | 0.00\% | 0.00\% | 27.93\% |  |  |
| Prev Year - \# of Solds | 6 | 1 | 21 | 0 | 16 | 0 | 2 | 46 |  |  |

