

October 2020

32724, Deland, FL

## Sold Summary

|                            | Oct 2020     | Oct 2019     | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume         | \$24,258,476 | \$13,331,786 | 81.96%   |
| Avg Sold Price             | \$263,679    | \$225,962    | 16.69%   |
| Median Sold Price          | \$257,000    | \$223,000    | 15.25%   |
| Units Sold                 | 92           | 59           | 55.93%   |
| Avg Days on Market         | 39           | 48           | -18.75%  |
| Avg List Price for Solds   | \$268,088    | \$232,287    | 15.41%   |
| Avg SP to OLP Ratio        | 97.6%        | 95.4%        | 2.34%    |
| Ratio of Avg SP to Avg OLP | 97.0%        | 95.2%        | 1.91%    |
| Attached Avg Sold Price    | \$208,400    | \$104,715    | 99.02%   |
| Detached Avg Sold Price    | \$266,856    | \$239,145    | 11.59%   |
| Attached Units Sold        | 5            | 5            | 0.00%    |
| Detached Units Sold        | 87           | 53           | 64.15%   |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

|                     | Oct 2020 | Oct 2019 | % Change |
|---------------------|----------|----------|----------|
| Active Listings     | 134      | 211      | -36.49%  |
| New Listings        | 95       | 96       | -1.04%   |
| New Under Contracts | 92       | 73       | 26.03%   |
| New Pending         | 99       | 81       | 22.22%   |
| All Pending         | 130      | 97       | 34.02%   |

## Financing (Sold)

|              |    |
|--------------|----|
| Assumption   | 0  |
| Cash         | 15 |
| Conventional | 47 |
| FHA          | 22 |
| Other        | 0  |
| Owner        | 0  |
| VA           | 8  |

## Days on Market (Sold)

|            |    |
|------------|----|
| 0          | 4  |
| 1 to 10    | 29 |
| 11 to 20   | 10 |
| 21 to 30   | 13 |
| 31 to 60   | 16 |
| 61 to 90   | 7  |
| 91 to 120  | 6  |
| 121 to 180 | 5  |
| 181 to 360 | 2  |
| 361 to 720 | 0  |
| 721+       | 0  |

## Sold Detail

|                            | 2 or Less BR |             | 3 BR      |             | 4 or More BR |             | All        |           | Active Listings |             |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------------|-------------|
| Price Ranges               | SFH/Villa    | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa    | Cnd/Coop/TH | MH/Man/Mod | Total     | SFH/Villa       | Cnd/Coop/TH |
| < \$50,000                 | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$50K to \$99,999          | 2            | 0           | 0         | 0           | 0            | 0           | 0          | 2         | 1               | 4           |
| \$100K to \$124,999        | 1            | 1           | 0         | 0           | 0            | 0           | 2          | 4         | 0               | 5           |
| \$125K to \$149,999        | 0            | 1           | 0         | 0           | 0            | 0           | 0          | 1         | 3               | 1           |
| \$150K to \$199,999        | 1            | 0           | 11        | 0           | 1            | 0           | 0          | 13        | 14              | 3           |
| \$200K to \$249,999        | 1            | 0           | 14        | 1           | 7            | 0           | 0          | 23        | 24              | 3           |
| \$250K to \$299,999        | 2            | 0           | 9         | 1           | 7            | 1           | 0          | 20        | 24              | 1           |
| \$300K to \$399,999        | 5            | 0           | 6         | 0           | 12           | 0           | 0          | 23        | 30              | 2           |
| \$400K to \$499,999        | 0            | 0           | 4         | 0           | 1            | 0           | 0          | 5         | 13              | 0           |
| \$500K to \$599,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 2               | 0           |
| \$600K to \$799,999        | 0            | 0           | 0         | 0           | 1            | 0           | 0          | 1         | 1               | 0           |
| \$800K to \$999,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$1,000,000+               | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 1               | 0           |
| Total                      | 12           | 2           | 44        | 2           | 29           | 1           | 2          | 92        | 113             | 19          |
| Avg Sold Price             | \$234,513    | \$120,000   | \$256,597 | \$252,000   | \$306,346    | \$298,000   | \$114,000  | \$263,679 |                 |             |
| Prev Year - Avg Sold Price | \$220,470    | \$88,144    | \$227,242 | \$171,000   | \$280,980    | \$0         | \$0        | \$225,962 |                 |             |
| Avg Sold % Change          | 6.37%        | 36.14%      | 12.92%    | 47.37%      | 9.03%        | 0.00%       | 0.00%      | 16.69%    |                 |             |
| Prev Year - # of Solds     | 10           | 4           | 30        | 1           | 13           | 0           | 0          | 59        |                 |             |

## Active Detail