October 2020 32725, Deltona, FL

Sold Summary

| | Oct 2020 | Oct 2019 | % Change | | |
|----------------------------|--------------|--------------|----------|--|--|
| Sold Dollar Volume | \$20,627,160 | \$16,103,600 | 28.09% | | |
| Avg Sold Price | \$206,272 | \$189,454 | 8.88% | | |
| Median Sold Price | \$199,000 | \$190,000 | 4.74% | | |
| Units Sold | 100 | 85 | 17.65% | | |
| Avg Days on Market | 20 | 36 | -44.44% | | |
| Avg List Price for Solds | \$207,527 | \$193,021 | 7.52% | | |
| Avg SP to OLP Ratio | 98.7% | 96.4% | 2.38% | | |
| Ratio of Avg SP to Avg OLP | 98.7% | 96.0% | 2.79% | | |
| Attached Avg Sold Price | \$111,780 | \$93,280 | 19.83% | | |
| Detached Avg Sold Price | \$211,245 | \$195,465 | 8.07% | | |
| Attached Units Sold | 5 | 5 | 0.00% | | |
| Detached Units Sold | 95 | 80 | 18.75% | | |

Notes:

• SP = Sold Price

OLP = Original List Price

• LP = List Price (at time of sale)

Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Oct 2020 | Oct 2019 | % Change | |
|---------------------|----------|----------|----------|--|
| Active Listings | 73 | 197 | -62.94% | |
| New Listings | 91 | 106 | -14.15% | |
| New Under Contracts | 99 | 109 | -9.17% | |
| New Pendings | 108 | 123 | -12.20% | |
| All Pendings | 150 | 134 | 11.94% | |

Financing (Sold)

| Assumption | 0 |
|--------------|----|
| Cash | 14 |
| Conventional | 30 |
| FHA | 50 |
| Other | 0 |
| Owner | 0 |
| VA | 6 |

Days on Market (Sold)

| 0 | 3 |
|------------|----|
| 1 to 10 | 64 |
| 11 to 20 | 10 |
| 21 to 30 | 7 |
| 31 to 60 | 6 |
| 61 to 90 | 5 |
| 91 to 120 | 2 |
| 121 to 180 | 1 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| 721+ | 0 |

Active Detail

Sold Detail

| Sold Detail Active Detail | | | | | | | Detall | | | |
|----------------------------|-----------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------|-------------|
| | 2 or | Less BR | : | 3 BR | 4 or More BR | | All | | Activ | e Listings |
| Price Ranges | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | MH/Man/Mod | Total | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$50K to \$99,999 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 2 |
| \$100K to \$124,999 | 1 | 3 | 1 | 0 | 0 | 0 | 0 | 5 | 1 | 5 |
| \$125K to \$149,999 | 4 | 1 | 3 | 0 | 0 | 0 | 0 | 8 | 3 | 2 |
| \$150K to \$199,999 | 15 | 0 | 21 | 0 | 2 | 0 | 0 | 38 | 13 | 0 |
| \$200K to \$249,999 | 1 | 0 | 24 | 0 | 6 | 0 | 0 | 31 | 20 | 0 |
| \$250K to \$299,999 | 0 | 0 | 3 | 0 | 9 | 0 | 0 | 12 | 19 | 0 |
| \$300K to \$399,999 | 0 | 0 | 1 | 0 | 3 | 0 | 0 | 4 | 5 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| Total | 21 | 5 | 53 | 0 | 21 | 0 | 0 | 100 | 64 | 9 |
| Avg Sold Price | \$170,350 | \$111,780 | \$205,909 | \$0 | \$265,607 | \$0 | \$0 | \$206,272 | | |
| Prev Year - Avg Sold Price | \$142,900 | \$93,280 | \$190,246 | \$0 | \$254,809 | \$0 | \$0 | \$189,454 | | |
| Avg Sold % Change | 19.21% | 19.83% | 8.23% | 0.00% | 4.24% | 0.00% | 0.00% | 8.88% | | |
| Prev Year - # of Solds | 13 | 5 | 51 | 0 | 16 | 0 | 0 | 85 | | |