April 2020
32744, Lake Helen, FL

## Sold Summary

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 2,154,900$ | $\$ 914,900$ | $135.53 \%$ |
| Avg Sold Price | $\$ 269,363$ | $\$ 228,725$ | $17.77 \%$ |
| Median Sold Price | $\$ 233,450$ | $\$ 205,000$ | $13.88 \%$ |
| Units Sold | 8 | 4 | $100.00 \%$ |
| Avg Days on Market | 55 | 72 | $-23.61 \%$ |
| Avg List Price for Solds | $\$ 279,575$ | $\$ 230,650$ | $21.21 \%$ |
| Avg SP to OLP Ratio | $92.5 \%$ | $88.9 \%$ | $3.97 \%$ |
| Ratio of Avg SP to Avg OLP | $94.0 \%$ | $93.1 \%$ | $0.95 \%$ |
| Attached Avg Sold Price | $\$ 0$ | $\$ 0$ | $\%$ |
| Detached Avg Sold Price | $\$ 269,363$ | $\$ 228,725$ | $17.77 \%$ |
| Attached Units Sold | 0 | 0 | $\%$ |
| Detached Units Sold | 8 | 4 | $100.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- $L P=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Apr 2020 | Apr 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 20 | 17 | $17.65 \%$ |
| New Listings | 8 | 5 | $60.00 \%$ |
| New Under Contracts | 3 | 4 | $-25.00 \%$ |
| New Pendings | 3 | 4 | $-25.00 \%$ |
| All Pendings | 7 | 6 | $16.67 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :--- |
| Cash | 2 |
| Conventional | 4 |
| FHA | 0 |
| Other | 1 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 2 |
| 11 to 20 | 1 |
| 21 to 30 | 0 |
| 31 to 60 | 3 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

Sold Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$100K to \$124,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$125K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$150K to \$199,999 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 |
| \$200K to \$249,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 |
| \$250K to \$299,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| \$300K to \$399,999 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 8 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 2 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 5 | 0 | 2 | 0 | 0 | 8 | 20 | 0 |
| Avg Sold Price | \$150,500 | \$0 | \$252,480 | \$0 | \$371,000 | \$0 | \$0 | \$269,363 |  |  |
| Prev Year - Avg Sold Price | \$245,000 | \$0 | \$125,000 | \$0 | \$419,900 | \$0 | \$0 | \$228,725 |  |  |
| Avg Sold \% Change | -38.57\% | 0.00\% | 101.98\% | 0.00\% | -11.65\% | 0.00\% | 0.00\% | 17.77\% |  |  |
| Prev Year - \# of Solds | 1 | 0 | 2 | 0 | 1 | 0 | 0 | 4 |  |  |

