July 2020
32744, Lake Helen, FL

## Sold Summary

|  | Jul 2020 | Jul 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 2,045,812$ | $\$ 883,900$ | $131.45 \%$ |
| Avg Sold Price | $\$ 292,259$ | $\$ 176,780$ | $65.32 \%$ |
| Median Sold Price | $\$ 340,000$ | $\$ 150,000$ | $126.67 \%$ |
| Units Sold | 7 | 5 | $40.00 \%$ |
| Avg Days on Market | 117 | 62 | $88.71 \%$ |
| Avg List Price for Solds | $\$ 292,910$ | $\$ 189,340$ | $54.70 \%$ |
| Avg SP to OLP Ratio | $100.2 \%$ | $95.9 \%$ | $4.53 \%$ |
| Ratio of Avg SP to Avg OLP | $101.4 \%$ | $93.7 \%$ | $8.27 \%$ |
| Attached Avg Sold Price | $\$ 0$ | $\$ 0$ | $\%$ |
| Detached Avg Sold Price | $\$ 292,259$ | $\$ 176,780$ | $65.32 \%$ |
| Attached Units Sold | 0 | 0 | $\%$ |
| Detached Units Sold | 7 | 5 | $40.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- $L P=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Jul 2020 | Jul 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 11 | 19 | $-42.11 \%$ |
| New Listings | 6 | 5 | $20.00 \%$ |
| New Under Contracts | 4 | 3 | $33.33 \%$ |
| New Pendings | 5 | 3 | $66.67 \%$ |
| All Pendings | 8 | 8 | $0.00 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :--- |
| Cash | 2 |
| Conventional | 3 |
| FHA | 1 |
| Other | 0 |
| Owner | 0 |
| VA | 1 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :--- |
| 1 to 10 | 1 |
| 11 to 20 | 0 |
| 21 to 30 | 0 |
| 31 to 60 | 2 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 2 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

Sold Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$100K to \$124,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$125K to \$149,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$150K to \$199,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| \$200K to \$249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$250K to \$299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$300K to \$399,999 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 2 | 0 |
| \$400K to \$499,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 2 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 3 | 0 | 3 | 0 | 1 | 0 | 0 | 7 | 9 | 0 |
| Avg Sold Price | \$147,000 | \$0 | \$388,271 | \$0 | \$440,000 | \$0 | \$0 | \$292,259 |  |  |
| Prev Year - Avg Sold Price | \$125,000 | \$0 | \$189,725 | \$0 | \$0 | \$0 | \$0 | \$176,780 |  |  |
| Avg Sold \% Change | 17.60\% | 0.00\% | 104.65\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 65.32\% |  |  |
| Prev Year - \# of Solds | 1 | 0 | 4 | 0 | 0 | 0 | 0 | 5 |  |  |

