

# September 2020

32713, Debary, FL

## **Sold Summary**

| Cold Culturally            |              |             |          |  |  |  |
|----------------------------|--------------|-------------|----------|--|--|--|
|                            | Sep 2020     | Sep 2019    | % Change |  |  |  |
| Sold Dollar Volume         | \$13,184,347 | \$9,587,628 | 37.51%   |  |  |  |
| Avg Sold Price             | \$274,674    | \$273,932   | 0.27%    |  |  |  |
| Median Sold Price          | \$274,075    | \$270,000   | 1.51%    |  |  |  |
| Units Sold                 | 48           | 35          | 37.14%   |  |  |  |
| Avg Days on Market         | 38           | 40          | -5.00%   |  |  |  |
| Avg List Price for Solds   | \$279,507    | \$282,877   | -1.19%   |  |  |  |
| Avg SP to OLP Ratio        | 97.0%        | 95.1%       | 1.96%    |  |  |  |
| Ratio of Avg SP to Avg OLP | 97.3%        | 95.3%       | 2.12%    |  |  |  |
| Attached Avg Sold Price    | \$0          | \$0         | 0%       |  |  |  |
| Detached Avg Sold Price    | \$274,674    | \$273,932   | 0.27%    |  |  |  |
| Attached Units Sold        | 0            | 0           | 0%       |  |  |  |
| Detached Units Sold        | 48           | 35          | 37.14%   |  |  |  |

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

#### Inventory

|                     | Sep 2020 | Sep 2019 | % Change |  |
|---------------------|----------|----------|----------|--|
| Active Listings     | 56       | 111      | -49.55%  |  |
| New Listings        | 61       | 53       | 15.09%   |  |
| New Under Contracts | 63       | 48       | 31.25%   |  |
| New Pendings        | 70       | 54       | 29.63%   |  |
| All Pendings        | 84       | 68       | 23.53%   |  |

## Financing (Sold)

| 0  |
|----|
| 6  |
|    |
| 25 |
| 12 |
| 1  |
| 0  |
| 4  |
|    |

## Days on Market (Sold)

| Days on Market (Ook |    |  |  |  |
|---------------------|----|--|--|--|
| 0                   | 5  |  |  |  |
| 1 to 10             | 23 |  |  |  |
| 11 to 20            | 4  |  |  |  |
| 21 to 30            | 2  |  |  |  |
| 31 to 60            | 3  |  |  |  |
| 61 to 90            | 4  |  |  |  |
| 91 to 120           | 1  |  |  |  |
| 121 to 180          | 4  |  |  |  |
| 181 to 360          | 2  |  |  |  |
| 361 to 720          | 0  |  |  |  |
| 721+                | 0  |  |  |  |

## Sold Detail Active Detail

|                            | 2 or      | 2 or Less BR |           | 3 BR 4 or More BR |           | All         |            | Active Listings |           |             |
|----------------------------|-----------|--------------|-----------|-------------------|-----------|-------------|------------|-----------------|-----------|-------------|
| Price Ranges               | SFH/Villa | Cnd/Coop/TH  | SFH/Villa | Cnd/Coop/TH       | SFH/Villa | Cnd/Coop/TH | MH/Man/Mod | Total           | SFH/Villa | Cnd/Coop/TH |
| < \$50,000                 | 0         | 0            | 0         | 0                 | 0         | 0           | 0          | 0               | 0         | 0           |
| \$50K to \$99,999          | 1         | 0            | 0         | 0                 | 0         | 0           | 0          | 1               | 0         | 1           |
| \$100K to \$124,999        | 0         | 0            | 0         | 0                 | 0         | 0           | 1          | 1               | 0         | 0           |
| \$125K to \$149,999        | 0         | 0            | 0         | 0                 | 0         | 0           | 1          | 1               | 0         | 0           |
| \$150K to \$199,999        | 3         | 0            | 3         | 0                 | 0         | 0           | 1          | 7               | 6         | 0           |
| \$200K to \$249,999        | 1         | 0            | 7         | 0                 | 1         | 0           | 0          | 9               | 7         | 0           |
| \$250K to \$299,999        | 0         | 0            | 7         | 0                 | 6         | 0           | 0          | 13              | 11        | 0           |
| \$300K to \$399,999        | 0         | 0            | 3         | 0                 | 8         | 0           | 0          | 11              | 15        | 0           |
| \$400K to \$499,999        | 0         | 0            | 0         | 0                 | 4         | 0           | 0          | 4               | 8         | 0           |
| \$500K to \$599,999        | 0         | 0            | 0         | 0                 | 1         | 0           | 0          | 1               | 4         | 0           |
| \$600K to \$799,999        | 0         | 0            | 0         | 0                 | 0         | 0           | 0          | 0               | 1         | 0           |
| \$800K to \$999,999        | 0         | 0            | 0         | 0                 | 0         | 0           | 0          | 0               | 0         | 0           |
| \$1,000,000+               | 0         | 0            | 0         | 0                 | 0         | 0           | 0          | 0               | 1         | 0           |
| Total                      | 5         | 0            | 20        | 0                 | 20        | 0           | 3          | 48              | 53        | 1           |
| Avg Sold Price             | \$164,000 | \$0          | \$254,807 | \$0               | \$343,766 | \$0         | \$130,967  | \$274,674       |           |             |
| Prev Year - Avg Sold Price | \$136,813 | \$0          | \$246,593 | \$0               | \$349,499 | \$0         | \$99,000   | \$273,932       |           |             |
| Avg Sold % Change          | 19.87%    | 0.00%        | 3.33%     | 0.00%             | -1.64%    | 0.00%       | 32.29%     | 0.27%           |           |             |
| Prev Year - # of Solds     | 4         | 0            | 15        | 0                 | 15        | 0           | 1          | 35              |           |             |



