

## December 2020

32713, Debary, FL

# **Sold Summary**

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|----------------------------|--------------|--------------|----------|--|--|--|
|                            | Dec 2020     | Dec 2019     | % Change |  |  |  |
| Sold Dollar Volume         | \$14,475,606 | \$12,421,354 | 16.54%   |  |  |  |
| Avg Sold Price             | \$289,512    | \$282,304    | 2.55%    |  |  |  |
| Median Sold Price          | \$270,000    | \$281,496    | -4.08%   |  |  |  |
| Units Sold                 | 50           | 44           | 13.64%   |  |  |  |
| Avg Days on Market         | 33           | 48           | -31.25%  |  |  |  |
| Avg List Price for Solds   | \$294,396    | \$288,266    | 2.13%    |  |  |  |
| Avg SP to OLP Ratio        | 99.7%        | 96.0%        | 3.92%    |  |  |  |
| Ratio of Avg SP to Avg OLP | 97.8%        | 96.0%        | 1.92%    |  |  |  |
| Attached Avg Sold Price    | \$0          | \$0          | 0%       |  |  |  |
| Detached Avg Sold Price    | \$289,512    | \$282,304    | 2.55%    |  |  |  |
| Attached Units Sold        | 0            | 0            | 0%       |  |  |  |
| Detached Units Sold        | 50           | 44           | 13.64%   |  |  |  |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

#### Inventory

|                     | Dec 2020 | Dec 2019 | % Change |
|---------------------|----------|----------|----------|
| Active Listings     | 39       | 111      | -64.86%  |
| New Listings        | 35       | 40       | -12.50%  |
| New Under Contracts | 50       | 43       | 16.28%   |
| New Pendings        | 50       | 45       | 11.11%   |
| All Pendings        | 59       | 53       | 11.32%   |

# Financing (Sold)

| Assumption   | 0  |
|--------------|----|
| Cash         | 10 |
| Conventional | 24 |
| FHA          | 12 |
| Other        | 1  |
| Owner        | 0  |
| VA           | 3  |

## Days on Market (Sold)

| Days on Market (Soit |    |  |  |  |  |
|----------------------|----|--|--|--|--|
| 0                    | 2  |  |  |  |  |
| 1 to 10              | 22 |  |  |  |  |
| 11 to 20             | 6  |  |  |  |  |
| 21 to 30             | 3  |  |  |  |  |
| 31 to 60             | 6  |  |  |  |  |
| 61 to 90             | 6  |  |  |  |  |
| 91 to 120            | 3  |  |  |  |  |
| 121 to 180           | 1  |  |  |  |  |
| 181 to 360           | 1  |  |  |  |  |
| 361 to 720           | 0  |  |  |  |  |
| 721+                 | 0  |  |  |  |  |
|                      |    |  |  |  |  |

# Sold Detail Active Detail

|                            | 2 or      | Less BR     | 3 BR 4 or More BR |             | 4 or More BR AII |             | Active Listings |           |           |             |
|----------------------------|-----------|-------------|-------------------|-------------|------------------|-------------|-----------------|-----------|-----------|-------------|
| Price Ranges               | SFH/Villa | Cnd/Coop/TH | SFH/Villa         | Cnd/Coop/TH | SFH/Villa        | Cnd/Coop/TH | MH/Man/Mod      | Total     | SFH/Villa | Cnd/Coop/TH |
| < \$50,000                 | 0         | 0           | 0                 | 0           | 0                | 0           | 0               | 0         | 0         | 0           |
| \$50K to \$99,999          | 0         | 0           | 0                 | 0           | 0                | 0           | 0               | 0         | 0         | 2           |
| \$100K to \$124,999        | 1         | 0           | 0                 | 0           | 0                | 0           | 1               | 2         | 0         | 0           |
| \$125K to \$149,999        | 2         | 0           | 0                 | 0           | 0                | 0           | 1               | 3         | 0         | 0           |
| \$150K to \$199,999        | 3         | 0           | 3                 | 0           | 0                | 0           | 0               | 6         | 3         | 0           |
| \$200K to \$249,999        | 3         | 0           | 8                 | 0           | 1                | 0           | 0               | 12        | 3         | 0           |
| \$250K to \$299,999        | 0         | 0           | 5                 | 0           | 2                | 0           | 0               | 7         | 11        | 0           |
| \$300K to \$399,999        | 0         | 0           | 6                 | 0           | 8                | 0           | 0               | 14        | 8         | 0           |
| \$400K to \$499,999        | 0         | 0           | 1                 | 0           | 2                | 0           | 0               | 3         | 6         | 0           |
| \$500K to \$599,999        | 0         | 0           | 0                 | 0           | 2                | 0           | 0               | 2         | 2         | 0           |
| \$600K to \$799,999        | 0         | 0           | 0                 | 0           | 0                | 0           | 0               | 0         | 0         | 0           |
| \$800K to \$999,999        | 0         | 0           | 0                 | 0           | 0                | 0           | 0               | 0         | 0         | 0           |
| \$1,000,000+               | 0         | 0           | 0                 | 0           | 1                | 0           | 0               | 1         | 1         | 0           |
| Total                      | 9         | 0           | 23                | 0           | 16               | 0           | 2               | 50        | 34        | 2           |
| Avg Sold Price             | \$176,489 | \$0         | \$261,330         | \$0         | \$415,107        | \$0         | \$117,450       | \$289,512 |           |             |
| Prev Year - Avg Sold Price | \$182,500 | \$0         | \$249,595         | \$0         | \$337,067        | \$0         | \$161,000       | \$282,304 |           |             |
| Avg Sold % Change          | -3.29%    | 0.00%       | 4.70%             | 0.00%       | 23.15%           | 0.00%       | -27.05%         | 2.55%     |           |             |
| Prev Year - # of Solds     | 2         | 0           | 22                | 0           | 19               | 0           | 1               | 44        |           |             |