## September 2020

32720, Deland, FL

## Sold Summary

|  | Sep 2020 | Sep 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 13,202,825$ | $\$ 11,234,779$ | $17.52 \%$ |
| Avg Sold Price | $\$ 264,057$ | $\$ 229,281$ | $15.17 \%$ |
| Median Sold Price | $\$ 231,500$ | $\$ 229,900$ | $0.70 \%$ |
| Units Sold | 50 | 49 | $2.04 \%$ |
| Avg Days on Market | 37 | 44 | $-15.91 \%$ |
| Avg List Price for Solds | $\$ 267,034$ | $\$ 237,598$ | $12.39 \%$ |
| Avg SP to OLP Ratio | $96.7 \%$ | $95.0 \%$ | $1.76 \%$ |
| Ratio of Avg SP to Avg OLP | $97.2 \%$ | $95.0 \%$ | $2.36 \%$ |
| Attached Avg Sold Price | $\$ 134,417$ | $\$ 0$ | $0 \%$ |
| Detached Avg Sold Price | $\$ 272,331$ | $\$ 228,433$ | $19.22 \%$ |
| Attached Units Sold | 3 | 0 | $0 \%$ |
| Detached Units Sold | 47 | 48 | $-2.08 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Sep 2020 | Sep 2019 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 68 | 135 | $-49.63 \%$ |
| New Listings | 55 | 50 | $10.00 \%$ |
| New Under Contracts | 59 | 55 | $7.27 \%$ |
| New Pendings | 65 | 57 | $14.04 \%$ |
| All Pendings | 88 | 74 | $18.92 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 11 |
| Conventional | 25 |
| FHA | 6 |
| Other | 2 |
| Owner | 0 |
| VA | 6 |

Days on Market (Sold)

| 0 | 4 |
| :--- | :---: |
| 1 to 10 | 23 |
| 11 to 20 | 3 |
| 21 to 30 | 3 |
| 31 to 60 | 7 |
| 61 to 90 | 2 |
| 91 to 120 | 3 |
| 121 to 180 | 3 |
| 181 to 360 | 2 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

Active Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 3 | 4 | 0 |
| \$100K to \$124,999 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 3 | 2 | 0 |
| \$125K to \$149,999 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 5 | 0 |
| \$150K to \$199,999 | 3 | 0 | 6 | 0 | 0 | 0 | 1 | 10 | 10 | 0 |
| \$200K to \$249,999 | 0 | 1 | 8 | 0 | 0 | 0 | 0 | 9 | 9 | 1 |
| \$250K to \$299,999 | 2 | 0 | 3 | 0 | 2 | 0 | 0 | 7 | 13 | 0 |
| \$300K to \$399,999 | 2 | 0 | 4 | 0 | 2 | 0 | 0 | 8 | 12 | 0 |
| \$400K to \$499,999 | 0 | 0 | 1 | 0 | 5 | 0 | 0 | 6 | 4 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 3 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 10 | 3 | 24 | 0 | 11 | 0 | 2 | 50 | 64 | 1 |
| Avg Sold Price | \$207,990 | \$134,417 | \$239,578 | \$0 | \$431,618 | \$0 | \$111,000 | \$264,057 |  |  |
| Prev Year - Avg Sold Price | \$103,400 | \$0 | \$234,465 | \$0 | \$269,847 | \$0 | \$104,900 | \$229,281 |  |  |
| Avg Sold \% Change | 101.15\% | 0.00\% | 2.18\% | 0.00\% | 59.95\% | 0.00\% | 5.82\% | 15.17\% |  |  |
| Prev Year - \# of Solds | 5 | 0 | 28 | 0 | 14 | 0 | 1 | 49 |  |  |

