## November 2021

32720, Deland, FL

## Sold Summary

|  | Nov 2021 | Nov 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 12,294,200$ | $\$ 10,772,202$ | $14.13 \%$ |
| Avg Sold Price | $\$ 273,204$ | $\$ 244,823$ | $11.59 \%$ |
| Median Sold Price | $\$ 265,000$ | $\$ 230,005$ | $15.21 \%$ |
| Units Sold | 45 | 44 | $2.27 \%$ |
| Avg Days on Market | 22 | 40 | $-45.00 \%$ |
| Avg List Price for Solds | $\$ 277,155$ | $\$ 248,027$ | $11.74 \%$ |
| Avg SP to OLP Ratio | $97.0 \%$ | $98.1 \%$ | $-1.10 \%$ |
| Ratio of Avg SP to Avg OLP | $96.3 \%$ | $97.7 \%$ | $-1.42 \%$ |
| Attached Avg Sold Price | $\$ 265,000$ | $\$ 0$ | $0 \%$ |
| Detached Avg Sold Price | $\$ 277,781$ | $\$ 244,823$ | $13.46 \%$ |
| Attached Units Sold | 1 | 0 | $0 \%$ |
| Detached Units Sold | 42 | 44 | $-4.55 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- $L P=$ List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Nov 2021 | Nov 2020 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 56 | 65 | $-13.85 \%$ |
| New Listings | 49 | 39 | $25.64 \%$ |
| New Under Contracts | 61 | 52 | $17.31 \%$ |
| New Pendings | 67 | 57 | $17.54 \%$ |
| All Pendings | 102 | 73 | $39.73 \%$ |

Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 11 |
| Conventional | 16 |
| FHA | 12 |
| Other | 1 |
| Owner | 0 |
| VA | 5 |

Days on Market (Sold)

| 0 | 5 |
| :--- | :---: |
| 1 to 10 | 18 |
| 11 to 20 | 9 |
| 21 to 30 | 3 |
| 31 to 60 | 5 |
| 61 to 90 | 4 |
| 91 to 120 | 0 |
| 121 to 180 | 1 |
| 181 to 360 | 0 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> MH/Man/Mod | Total | Active Listings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH |  |  | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$124,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$125K to \$149,999 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 3 | 0 |
| \$150K to \$199,999 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 4 | 5 | 0 |
| \$200K to \$249,999 | 2 | 0 | 7 | 0 | 1 | 0 | 0 | 11 | 9 | 1 |
| \$250K to \$299,999 | 0 | 1 | 8 | 0 | 1 | 0 | 1 | 11 | 2 | 0 |
| \$300K to \$399,999 | 1 | 0 | 6 | 0 | 5 | 0 | 0 | 12 | 19 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 3 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| Total | 10 | 1 | 22 | 0 | 9 | 0 | 1 | 45 | 48 | 1 |
| Avg Sold Price | \$175,874 | \$265,000 | \$279,595 | \$0 | \$389,664 | \$0 | \$250,000 | \$273,204 |  |  |
| Prev Year - Avg Sold Price | \$151,875 | \$0 | \$228,992 | \$0 | \$329,608 | \$0 | \$77,500 | \$244,823 |  |  |
| Avg Sold \% Change | 15.80\% | 0.00\% | 22.10\% | 0.00\% | 18.22\% | 0.00\% | 222.58\% | 11.59\% |  |  |
| Prev Year - \# of Solds | 4 | 0 | 25 | 0 | 13 | 0 | 2 | 44 |  |  |

