

# May 2023

32744, Lake Helen, FL

#### **Sold Summary**

|                            | May 2023    | May 2022    | % Change |  |  |
|----------------------------|-------------|-------------|----------|--|--|
| Sold Dollar Volume         | \$3,326,000 | \$3,115,900 | 6.74%    |  |  |
| Avg Sold Price             | \$415,750   | \$445,129   | -6.60%   |  |  |
| Median Sold Price          | \$362,500   | \$475,000   | -23.68%  |  |  |
| Units Sold                 | 8           | 7           | 14.29%   |  |  |
| Avg Days on Market         | 79          | 53          | 49.06%   |  |  |
| Avg List Price for Solds   | \$426,675   | \$448,914   | -4.95%   |  |  |
| Avg SP to OLP Ratio        | 94.5%       | 96.1%       | -1.59%   |  |  |
| Ratio of Avg SP to Avg OLP | 93.3%       | 94.0%       | -0.72%   |  |  |
| Attached Avg Sold Price    | \$0         | \$0         | %        |  |  |
| Detached Avg Sold Price    | \$415,750   | \$445,129   | -6.60%   |  |  |
| Attached Units Sold        | 0           | 0           | %        |  |  |
| Detached Units Sold        | 8           | 7           | 14.29%   |  |  |

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

|                     | May 2023 | May 2022 | % Change |  |
|---------------------|----------|----------|----------|--|
| Active Listings     | 10       | 8        | 25.00%   |  |
| New Listings        | 5        | 8        | -37.50%  |  |
| New Under Contracts | 3        | 6        | -50.00%  |  |
| New Pendings        | 3        | 7        | -57.14%  |  |
| All Pendings        | 3        | 6        | -50.00%  |  |

# Financing (Sold)

| Assumption   |   |  |  |  |
|--------------|---|--|--|--|
| Cash         |   |  |  |  |
| Conventional | 2 |  |  |  |
| FHA          | 1 |  |  |  |
| Other        | 1 |  |  |  |
| Owner        | 0 |  |  |  |
| VA           | 3 |  |  |  |

# Days on Market (Sold)

| 0          | 0 |
|------------|---|
| 1 to 10    | 1 |
| 11 to 20   | 1 |
| 21 to 30   | 1 |
| 31 to 60   | 2 |
| 61 to 90   | 1 |
| 91 to 120  | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+       | 0 |
|            |   |

# **Sold Detail**

| Sold Detail                |              |             |           |             |              |             |            |           | Active D        | etail       |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------------|-------------|
|                            | 2 or Less BR |             | 3 BR      |             | 4 or More BR |             | AII        |           | Active Listings |             |
| Price Ranges               | SFH/Villa    | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa    | Cnd/Coop/TH | MH/Man/Mod | Total     | SFH/Villa       | Cnd/Coop/TH |
| < \$50,000                 | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$50K to \$99,999          | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$100K to \$124,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$125K to \$149,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$150K to \$199,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$200K to \$249,999        | 1            | 0           | 1         | 0           | 0            | 0           | 0          | 2         | 2               | 0           |
| \$250K to \$299,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 2               | 0           |
| \$300K to \$399,999        | 0            | 0           | 2         | 0           | 0            | 0           | 0          | 2         | 3               | 0           |
| \$400K to \$499,999        | 0            | 0           | 2         | 0           | 0            | 0           | 0          | 2         | 1               | 0           |
| \$500K to \$599,999        | 0            | 0           | 0         | 0           | 1            | 0           | 0          | 1         | 1               | 0           |
| \$600K to \$799,999        | 0            | 0           | 1         | 0           | 0            | 0           | 0          | 1         | 0               | 0           |
| \$800K to \$999,999        | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| \$1,000,000+               | 0            | 0           | 0         | 0           | 0            | 0           | 0          | 0         | 0               | 0           |
| Total                      | 1            | 0           | 6         | 0           | 1            | 0           | 0          | 8         | 9               | 0           |
| Avg Sold Price             | \$235,000    | \$0         | \$426,000 | \$0         | \$535,000    | \$0         | \$0        | \$415,750 |                 |             |
| Prev Year - Avg Sold Price | \$275,000    | \$0         | \$443,633 | \$0         | \$517,500    | \$0         | \$475,000  | \$445,129 |                 |             |

3.38%

2

0.00%

0

0.00%

-6.60%

-14.55%

0.00%

0

-3.97%

3

0.00%

0

Avg Sold % Change

Prev Year - # of Solds